At Island Footwear, we take pride in "Making Shoes That Retail". We work endlessly to insure that the shoes in our line represent the latest and most salable shoes in the marketplace. Every season we travel to China, Italy, and Portugal to find the newest lasts, patterns, and appropriate colors for the upcoming season. Importantly, we don't buy with an eyedropper. We're aggressive with our purchasing — our warehouse in Memphis, TN is home to many shoes — and buy even more during the season to fill in on the hot ones! You can count on us to have shoes when you need them.

We also feature open stock with plenty of options to choose from, allowing you to test new shoes or fill in on a few sizes without buying a case to do so. This catalog showcases our many colors and will allow you to sell by color should your customer prefer that. We hope you like it and would love your feedback on it!

We're passionate about shoes at Island Footwear. We know you are too. Our goal is to be your go-to source for the best footwear in the business.

Thank you for 30 great years. Your support is greatly appreciated and never taken for granted. We promise to continue to work hard to deserve <u>your business</u>.

Sincerely, David and Jennifer



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